# DOWNTOWN DAYTON

# KEY STATISTICS & MARKET TRENDS







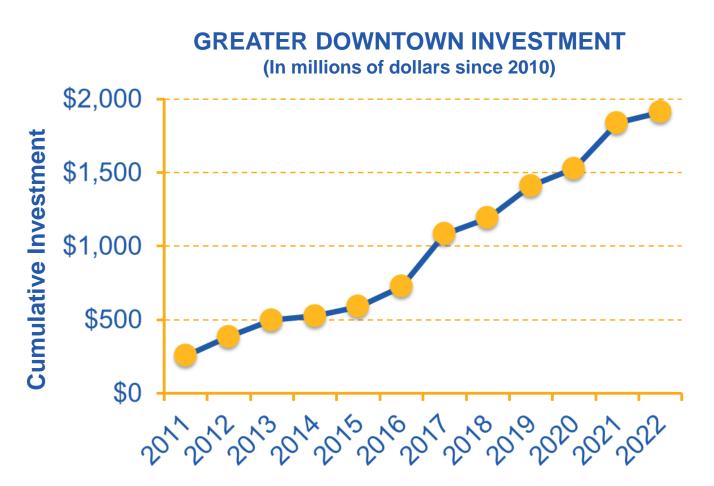
### **DOWNTOWN INVESTMENT**



### PUBLIC & PRIVATE INVESTMENTS SINCE 2010

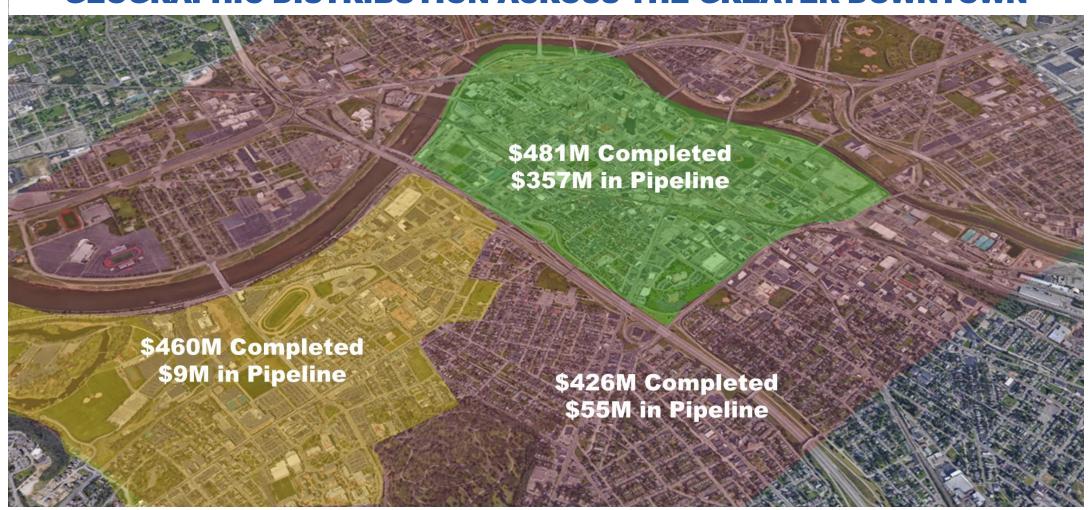
\$1.5 BILLION COMPLETED \$420 MILLION IN THE PIPELINE \$1.920 BILLION TOTAL





# INVESTMENT AREAS

#### **GEOGRAPHIC DISTRIBUTION ACROSS THE GREATER DOWNTOWN**

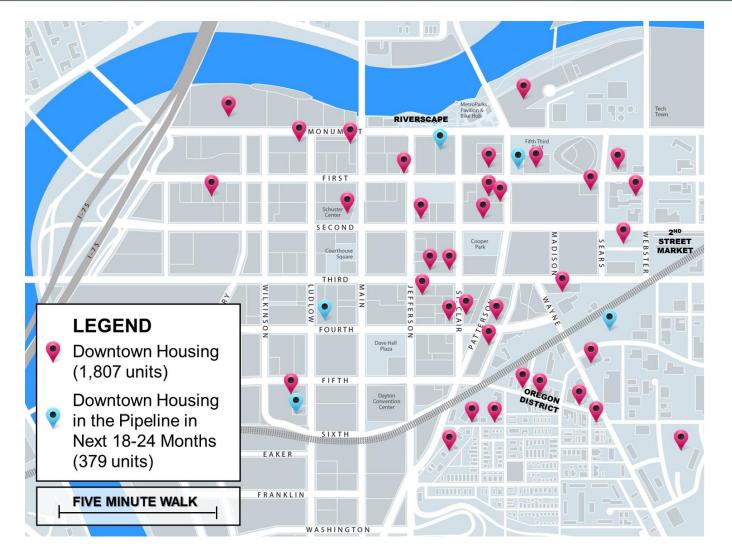


# INVESTMENT AREAS

#### **GEOGRAPHIC DISTRIBUTION IN THE CORE OF DOWNTOWN**



# DOWNTOWN HOUSING GROWTH





Riverfront Grande

Flats on Jefferson

# DOWNTOWN HOUSING GROWTH

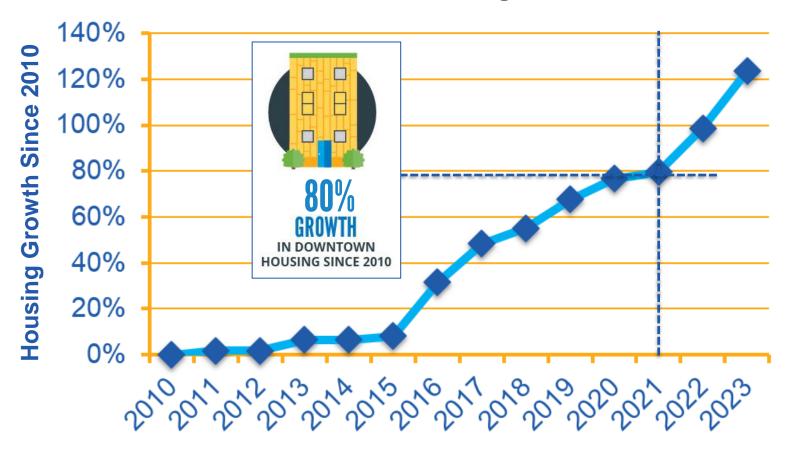


**The Monument (125 units)** 



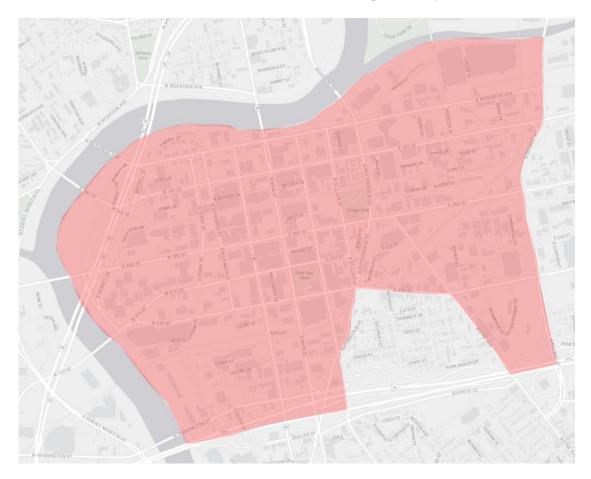
The 503 (153 units)

#### **Market Rate Housing Growth**



# POPULATION GROWTH

#### **Downtown Core Geography**



Year	Population*
2010 Census	2,333
2020 Census	2,930

\*NOTE: Population counts capture multi-family apartments, attached townhomes, and condos in the downtown core. When including the inner ring historic neighborhoods adjacent to downtown, total population is more than 25,000 within 1-2 miles of the downtown core.

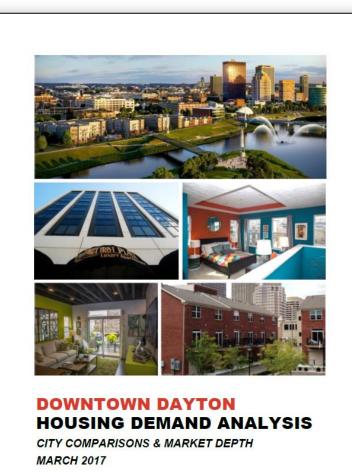
### HOUSING MARKET DEPTH

- Residential market depth analysis conducted in 2017 to assess demand for urban living
- Leverages national housing preference data and comparison to benchmark cities
- Study results supporting downtown development planning

**Downtown market under-built by:** 

1350+
Apartment units

950+ Owneroccupied units



### FIRST FLOOR OCCUPANCY

#### FIRST FLOOR TRENDS

AREA	OCCUPANCY GAIN (SF)
CBD	121,700 <b>(+42%)</b>
E. Third St.	12,000 <b>(+36%)</b>
Oregon District	21,1000 <b>(+15%)</b>





# NEW DOWNTOWN AMENITIES









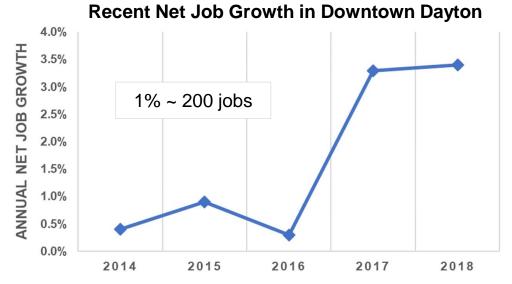






# EMPLOYER GROWTH

- Jobs in downtown's core increasing since 2014
- Downtown economy shifting to more startup activity, jobs in IT / software, scientific and technical services, creative services, and health care
- 2017 to 2019: 100+ new businesses, 389,000 SF of positive office space absorption, 1,200 new jobs









### OFFICE TOWER MOMENTUM

#### **RECENT OFFICE TOWER INVESTMENTS**

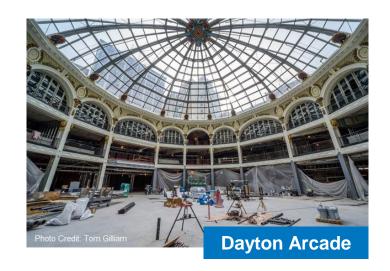




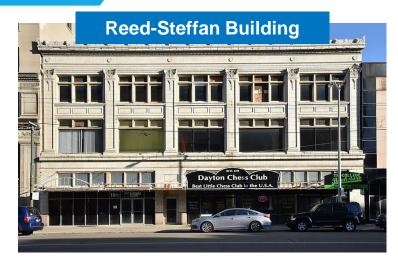




# MAJOR DEVELOPMENTS













### DOWNTOWN MARKET IMPACT

#### **RESIDENTIAL**

- New apts averaging \$1.60 per SF per month; older units up +30-40% in rent since 2010
- Peak monthly rents of ~\$1.70 2.00 / SF
- 2017 2020 sales +\$200 per SF (up from \$100 per SF in 2011)



#### **FIRST FLOOR**

- Higher pedestrian traffic areas and mixed-use developments:
   \$15-20 per SF triple net
- Lower pedestrian traffic areas:
   \$10-12 per SF triple net
- Significant increase in rates over past 3-4 years



#### **OFFICE**

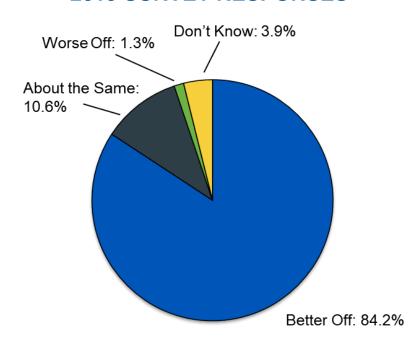
- New or renovated buildings with higher-end finishes: \$15-18/SF triple net or more
- Larger office towers: \$10-18/SF (depends on building class and floor) gross or modified gross



### PUBLIC CONFIDENCE

#### Compared to three years ago, do you feel downtown Dayton is:

#### **2019 SURVEY RESPONSES**



**SOURCE**: DDP ANNUAL SURVEY OF ~400 DOWNTOWN EMPLOYERS



